



Realogics
Sotheby's
INTERNATIONAL REALTY

RAINIER ESTATES | BELLEVUE & GREATER KING COUNTY | EST. 1986

Pre-Sale Planning & Coordination

Planning to sell in the next 3–12 months? Start with a plan, not a For Sale sign.

OUR SERVICE	WHAT WE HANDLE	YOUR INVESTMENT
Initial Conversation	Discuss your goals, expected timing, the property, and whether Rainier Estates is the right fit.	Complimentary
Property Assessment & Plan	Walk through the home, identify priorities, map out the sequence of work, and help avoid unnecessary spending or premature storage.	Engagement fee
Hands-On Coordination	When needed, meet vendors on-site, obtain and negotiate bids, coordinate approved services, review invoices, and provide progress updates.	Agreed scope & fee
Personal Property Strategy	Identify what to keep, sell, consign, donate, or clear out before the home goes on the market.	Options discussed
Transition to Full Concierge	When you are ready, move into Rainier Estates' estate liquidation, home preparation, and real estate representation services.	Separate agreement

Get the right advice early. Make informed decisions before you spend.

A written engagement defines the services, time period, coordination limits, and fee before work begins. Homeowners pay third-party vendors directly. Any potential credit toward future real estate compensation must be separately agreed and approved by the brokerage.

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